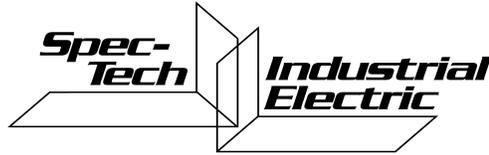




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Cable Management Systems

Price Book FP-2010

FESTOON PRICES

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EFFECTIVE 5/17/2010

REPLACES FP-2008A

| |
|---|
| SERIES C-40 C-RAIL FESTOON SYSTEMS |
|---|

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | CONTROL UNIT <i>see note (1)</i> |
|----------------------------|------------|--------------|--------------|-------------------------------------|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-S</u> | <u>T-Z-S</u> | <u>U-Z-S</u> |
| C40-C11 | \$60.25 | \$74.15 | \$101.65 | \$264.60 |
| C40-C12 | \$94.80 | \$108.65 | \$136.15 | \$299.10 |
| C40-C13 | \$98.15 | \$112.00 | \$139.65 | \$302.60 |
| C40-C21 | \$78.20 | \$91.95 | \$119.30 | \$282.25 |
| C40-C22 | \$133.55 | \$147.45 | \$174.95 | \$337.90 |
| C40-C23 | \$126.90 | \$140.75 | \$168.45 | \$331.40 |
| C40-C31 | \$98.60 | \$112.30 | \$139.95 | \$302.90 |
| C40-C32 | \$172.40 | \$186.05 | \$213.80 | \$376.75 |
| C40-C33 | \$202.50 | \$216.25 | \$243.85 | \$406.80 |
| C40-F02-0502 | \$18.05 | \$40.35 | \$55.65 | \$218.60 |
| C40-F02-1502 | \$18.05 | \$45.90 | \$55.65 | \$218.60 |
| C40-F03-0902 | \$22.45 | \$50.90 | \$58.70 | \$221.65 |

C40 Stainless Hardware Adder: \$8.70 \$8.70 \$8.70 \$17.40
('S' in lieu of 'Z' in Model No.)

(1)- Junction Box is NOT included & must be ordered separately... **Please see Accessories**

RAIL TRACK SECTIONS

| | |
|------------------|---------|
| C40-TR-06 | \$19.95 |
| C40-TR-12 | \$39.25 |
| C40-TR-18 | \$54.90 |

VINYL END CAP

| | |
|---------------|--------|
| C40-EC | \$1.40 |
|---------------|--------|

RAIL COUPLER ASSEMBLY

| | |
|-----------------|---------|
| C40-CP-Z | \$16.85 |
| C40-CP-S | \$25.15 |

RAIL HANGER ASSEMBLY

| | |
|-----------------|---------|
| C40-HB-Z | \$10.35 |
| C40-HB-S | \$15.45 |

RAIL ENDSTOP ASSEMBLY

| | |
|-----------------|---------|
| C40-ES-Z | \$11.50 |
| C40-ES-S | \$17.65 |

SERIES C-50 C-RAIL FESTOON SYSTEMS

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | CONTROL UNIT <i>see note (1)</i> |
|----------------------------|------------|--------------|--------------|-------------------------------------|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-S</u> | <u>T-Z-S</u> | <u>U-Z-S</u> |
| C50-C11 | \$69.25 | \$112.00 | \$175.25 | \$359.40 |
| C50-C12 | \$103.85 | \$146.60 | \$210.00 | \$394.15 |
| C50-C13 | \$107.20 | \$162.70 | \$213.15 | \$397.30 |
| C50-C14 | \$123.45 | \$179.10 | \$229.75 | \$413.90 |
| C50-C15 | \$163.65 | \$222.30 | \$269.60 | \$453.75 |
| C50-C21 | \$87.10 | \$129.75 | \$193.10 | \$377.25 |
| C50-C22 | \$142.60 | \$185.40 | \$248.50 | \$432.65 |
| C50-C23 | \$136.05 | \$191.45 | \$241.80 | \$425.95 |
| C50-C24 | \$213.35 | \$268.90 | \$319.60 | \$503.75 |
| C50-C25 | \$398.80 | \$457.60 | \$505.30 | \$689.45 |
| C50-C31 | \$107.50 | \$150.55 | \$213.95 | \$398.10 |
| C50-C32 | \$181.30 | \$224.15 | \$287.30 | \$471.45 |
| C50-C33 | \$211.55 | \$266.80 | \$317.35 | \$501.50 |
| C50-C34 | \$236.05 | \$291.30 | \$341.95 | \$526.10 |
| C50-C35 | \$562.65 | \$621.55 | \$668.55 | \$852.70 |
| C50-F03-0801 | \$50.75 | \$93.20 | \$143.05 | \$327.20 |
| C50-F03-0802 | \$55.55 | \$97.85 | \$165.35 | \$349.50 |
| C50-F03-0805 | \$70.00 | \$116.10 | \$186.30 | \$370.45 |
| C50-F03-1501 | \$50.75 | \$96.60 | \$143.05 | \$327.20 |
| C50-F03-1502 | \$55.55 | \$105.05 | \$165.35 | \$349.50 |
| C50-F03-1505 | \$70.00 | \$118.20 | \$186.30 | \$370.45 |
| C50-F03-2301 | \$50.75 | \$101.95 | \$143.05 | \$327.20 |
| C50-F03-2302 | \$55.55 | \$106.60 | \$165.35 | \$349.50 |
| C50-F03-2305 | \$70.00 | \$121.85 | \$186.30 | \$370.45 |
| C50-F04-0601 | \$65.05 | \$107.30 | \$152.90 | \$337.05 |
| C50-F04-0602 | \$71.65 | \$114.45 | \$174.00 | \$358.15 |
| C50-F04-0605 | \$93.00 | \$128.85 | \$196.40 | \$380.55 |
| C50-F04-1301 | \$65.05 | \$110.15 | \$152.90 | \$337.05 |
| C50-F04-1302 | \$71.65 | \$114.95 | \$174.00 | \$358.15 |
| C50-F04-1305 | \$93.00 | \$131.80 | \$196.40 | \$380.55 |
| C50-F04-2301 | \$65.05 | \$115.35 | \$166.05 | \$350.20 |
| C50-F04-2302 | \$71.65 | \$122.05 | \$176.20 | \$360.35 |
| C50-F04-2305 | \$93.00 | \$137.00 | \$193.00 | \$377.15 |
| C50-F06-0702 | \$75.85 | \$118.90 | \$178.35 | \$362.50 |
| C50-F06-0705 | \$92.20 | \$141.95 | \$213.50 | \$397.65 |
| C50-F06-0706 | \$103.00 | \$157.10 | \$225.95 | \$410.10 |
| C50-F06-1702 | \$75.85 | \$126.25 | \$180.60 | \$364.75 |
| C50-F06-1705 | \$92.20 | \$146.55 | \$216.05 | \$400.20 |
| C50-F06-1706 | \$103.00 | \$160.70 | \$232.80 | \$416.95 |
| C50-F06-2202 | \$75.85 | \$128.75 | \$183.55 | \$367.70 |
| C50-F06-2205 | \$92.20 | \$149.10 | \$238.95 | \$423.10 |
| C50-F06-2206 | \$103.00 | \$162.15 | \$257.45 | \$441.60 |
| C50-M06-0601 | \$88.55 | \$230.55 | \$193.00 | \$377.15 |
| C50-M06-0602 | \$92.10 | \$232.65 | \$201.95 | \$386.10 |
| ...continued | | | | |

| |
|---|
| SERIES C-50 C-RAIL FESTOON SYSTEMS (continued) |
|---|

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | CONTROL UNIT see note (1) |
|---|------------|--------------|--------------|-------------------------------------|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-S</u> | <u>T-Z-S</u> | <u>U-Z-S</u> |
| C50-M06-0605 | \$109.75 | \$241.10 | \$231.95 | \$416.10 |
| C50-M06-0606 | \$121.50 | \$243.65 | \$238.45 | \$422.60 |
| C50 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$11.50 | \$11.50 | \$11.50 | \$23.00 |
| C50 Bronze Wheel Matl Adder: ('B' in lieu of 'S' in Model No.) | N/A | \$34.60 | \$34.60 | \$69.20 |

(1)- Junction Box is NOT included & must be ordered separately...

Please see Accessories

RAIL TRACK SECTIONS

| | |
|------------------|---------|
| C50-TR-06 | \$32.05 |
| C50-TR-12 | \$63.50 |
| C50-TR-18 | \$95.25 |

VINYL END CAP

| | |
|---------------|--------|
| C50-EC | \$1.40 |
|---------------|--------|

RAIL COUPLER ASSEMBLY

| | |
|-----------------|---------|
| C50-CP-Z | \$30.25 |
| C50-CP-S | \$39.40 |

RAIL HANGER ASSEMBLY

| | |
|-----------------|---------|
| C50-HB-Z | \$20.65 |
| C50-HB-S | \$25.85 |

RAIL ENDSTOP ASSEMBLY

| | |
|-----------------|---------|
| C50-ES-Z | \$12.75 |
| C50-ES-S | \$18.85 |

| |
|---|
| SERIES C-60 C-RAIL FESTOON SYSTEMS |
|---|

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | CONTROL UNIT see note (1) |
|----------------------------|------------|--------------|--------------|---|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-S</u> | <u>T-Z-S</u> | <u>U-Z-S</u> |
| C60-F03-1102 | \$133.55 | \$269.30 | \$311.75 | \$603.05 |
| C60-F03-1105 | \$139.95 | \$273.45 | \$315.75 | \$607.05 |
| C60-F03-2002 | \$136.30 | \$271.05 | \$311.75 | \$603.05 |
| C60-F03-2005 | \$144.00 | \$275.95 | \$315.75 | \$607.05 |
| C60-F04-1002 | \$213.95 | \$347.40 | \$389.90 | \$681.20 |
| C60-F04-1005 | \$228.50 | \$363.20 | \$406.65 | \$697.95 |
| C60-F04-2002 | \$220.50 | \$354.00 | \$397.60 | \$688.90 |
| C60-F04-2005 | \$232.45 | \$365.80 | \$409.40 | \$700.70 |
| C60-M06-1302 | \$243.25 | \$380.45 | \$421.35 | \$712.65 |
| C60-M06-1305 | \$261.45 | \$394.90 | \$436.00 | \$727.30 |
| C60-M06-2702 | \$249.80 | \$382.90 | \$427.90 | \$719.20 |
| C60-M06-2705 | \$269.30 | \$401.25 | \$442.35 | \$733.65 |
| C60-M07-2002 | \$266.60 | \$401.25 | \$439.70 | \$731.00 |
| C60-M07-2005 | \$290.40 | \$425.05 | \$463.30 | \$754.60 |
| C60-M07-3502 | \$273.45 | \$406.65 | \$436.05 | \$727.35 |
| C60-M07-3505 | \$297.20 | \$430.45 | \$468.90 | \$760.20 |
| C60-M09-1005 | \$311.75 | \$442.35 | \$487.25 | \$778.55 |
| C60-M09-1008 | \$332.70 | \$463.30 | \$505.75 | \$797.05 |
| C60-M09-2505 | \$315.75 | \$442.35 | \$525.70 | \$817.00 |
| C60-M09-2508 | \$344.65 | \$463.30 | \$546.55 | \$837.85 |
| C60-M12-1105 | \$347.40 | \$525.70 | \$525.70 | \$817.00 |
| C60-M12-1108 | \$370.95 | \$546.25 | \$547.85 | \$839.15 |
| C60-M12-3105 | \$348.15 | \$532.30 | \$532.30 | \$823.60 |
| C60-M12-3108 | \$380.35 | \$553.50 | \$553.50 | \$844.80 |

C60 Stainless Hardware Adder: \$23.65 \$23.65 \$23.65 \$47.30

('S' in lieu of 'Z' in Model No.)

(1)- Junction Box is NOT included & must be ordered separately...

Please see Accessories

RAIL TRACK SECTIONS

| | |
|-----------|----------|
| C60-TR-06 | \$51.45 |
| C60-TR-12 | \$103.15 |
| C60-TR-18 | \$154.50 |

RAIL HANGER ASSEMBLY

| | |
|----------|---------|
| C60-HB-Z | \$31.60 |
| C60-HB-S | \$37.00 |

VINYL END CAP

No longer available

RAIL ENDSTOP ASSEMBLY

| | |
|----------|---------|
| C60-ES-Z | \$12.75 |
| C60-ES-S | \$18.85 |

RAIL COUPLER ASSEMBLY

| | |
|----------|---------|
| C60-CP-Z | \$40.20 |
| C60-CP-S | \$49.15 |

| |
|--|
| SERIES T-50 CURVED RAIL FESTOON SYSTEMS |
|--|

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | CONTROL UNIT |
|--|------------|--------------|--------------|-----------------|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-S</u> | <u>T-Z-S</u> | <u>U-Z-S</u> |
| T50-C11 | \$75.85 | \$137.20 | \$162.50 | CONSULT FACTORY |
| T50-C12 | \$110.55 | \$171.90 | \$197.30 | CONSULT FACTORY |
| T50-C21 | \$93.90 | \$155.10 | \$180.45 | CONSULT FACTORY |
| T50-C22 | \$149.35 | \$210.65 | \$236.05 | CONSULT FACTORY |
| T50-C31 | \$114.30 | \$175.90 | \$201.15 | CONSULT FACTORY |
| T50-C32 | \$188.00 | \$249.35 | \$274.55 | CONSULT FACTORY |
| T50-F02-1202 | \$57.20 | \$111.40 | \$136.85 | CONSULT FACTORY |
| T50-F03-1202 | \$75.45 | \$129.70 | \$155.05 | CONSULT FACTORY |
| T50-F03-2302 | \$77.95 | \$132.30 | \$157.55 | CONSULT FACTORY |
| T50-F03-2305 | \$82.60 | \$136.90 | \$162.15 | CONSULT FACTORY |
| T50-F04-2302 | \$84.80 | \$139.10 | \$164.35 | CONSULT FACTORY |
| T50-F04-2305 | \$89.25 | \$143.60 | \$168.85 | CONSULT FACTORY |
| T50-M06-0602 | \$109.55 | \$192.05 | \$225.95 | CONSULT FACTORY |
| T50-M06-0605 | \$121.40 | \$203.95 | \$237.75 | CONSULT FACTORY |
| T50 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$11.50 | \$11.50 | \$11.50 | CONSULT FACTORY |

RAIL TRACK SECTIONS

| | |
|------------------|----------|
| T50-TR-05 | \$26.85 |
| T50-TR-10 | \$53.45 |
| T50-TR-20 | \$106.70 |

VINYL END CAP

| | |
|---------------|--------|
| T50-EC | \$1.40 |
|---------------|--------|

RAIL COUPLER ASSEMBLY

| | |
|-----------------|---------|
| T50-CP-Z | \$45.65 |
| T50-CP-S | \$50.85 |

RAIL HANGER ASSEMBLY

| | |
|-----------------|---------|
| T50-HB-Z | \$29.65 |
| T50-HB-S | \$35.05 |

RAIL ENDSTOP ASSEMBLY

| | |
|-----------------|---------|
| T50-ES-Z | \$35.40 |
| T50-ES-S | \$40.65 |

DRILL JIG ASSEMBLY

| | |
|---------------|----------|
| T50-DJ | \$197.80 |
|---------------|----------|

FP-2010 Effective 5/17/2010

GLEASON REEL CORP.

Replaces All Previous Prices

| |
|--|
| PDQ SERIES I-BEAM FESTOON SYSTEMS |
|--|

| MODEL NO | END CLAMP E | INTERMEDIATE I | TOW TROLLEY I |
|-----------------|----------------|-------------------|------------------|
| PDQ-300-06-0102 | \$234.35 | \$488.50 | \$527.60 |
| PDQ-300-06-0103 | \$252.20 | \$506.30 | \$545.40 |
| PDQ-300-06-0104 | \$264.75 | \$519.10 | \$558.15 |
| PDQ-300-09-0102 | \$294.00 | \$548.30 | \$587.40 |
| PDQ-300-09-0103 | \$307.00 | \$561.10 | \$600.30 |
| PDQ-300-09-0104 | \$319.75 | \$573.95 | \$613.25 |
| PDQ-300-12-0102 | \$319.75 | \$573.95 | \$613.25 |
| PDQ-300-12-0103 | \$332.75 | \$587.25 | \$626.20 |
| PDQ-300-12-0104 | \$345.60 | \$600.05 | \$639.00 |
| | | | |
| PDQ-450-10-0304 | \$358.05 | \$683.30 | \$722.45 |
| PDQ-450-10-0307 | \$372.15 | \$697.25 | \$736.30 |
| PDQ-450-10-0312 | \$397.75 | \$722.75 | \$761.90 |
| PDQ-450-14-0104 | \$388.30 | \$713.55 | \$752.50 |
| PDQ-450-14-0107 | \$402.40 | \$727.35 | \$766.45 |
| PDQ-450-14-0112 | \$439.65 | \$764.65 | \$803.85 |
| PDQ-450-18-0204 | \$421.05 | \$746.15 | \$785.30 |
| PDQ-450-18-0207 | \$432.45 | \$757.65 | \$796.85 |
| PDQ-450-18-0212 | \$451.20 | \$776.15 | \$815.35 |
| | | | |
| PDQ-700-10-0304 | \$358.05 | \$790.30 | \$829.50 |
| PDQ-700-10-0307 | \$372.15 | \$804.40 | \$843.45 |
| PDQ-700-10-0312 | \$397.75 | \$828.80 | \$867.85 |
| PDQ-700-14-0104 | \$388.30 | \$795.05 | \$834.15 |
| PDQ-700-14-0107 | \$402.40 | \$809.10 | \$848.15 |
| PDQ-700-14-0112 | \$439.65 | \$834.95 | \$873.90 |
| PDQ-700-18-0204 | \$421.05 | \$827.60 | \$866.70 |
| PDQ-700-18-0207 | \$432.45 | \$839.45 | \$878.40 |
| PDQ-700-18-0212 | \$451.20 | \$863.95 | \$903.10 |

SERIES I-110 I-BEAM FESTOON SYSTEMS

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | CONTROL UNIT see note (1) |
|----------------------------|------------|--------------|--------------|---|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-S</u> | <u>T-Z-S</u> | <u>U-Z-S</u> |
| I110-C11 | \$165.70 | \$277.00 | \$293.65 | \$640.85 |
| I110-C12 | \$167.20 | \$278.85 | \$295.50 | \$642.70 |
| I110-C13 | \$167.55 | \$279.30 | \$295.60 | \$642.80 |
| I110-C14 | \$166.45 | \$287.30 | \$304.10 | \$651.30 |
| I110-C15 | \$185.40 | \$297.15 | \$313.75 | \$660.95 |
| I110-C21 | \$183.15 | \$294.95 | \$311.60 | \$658.80 |
| I110-C22 | \$184.15 | \$295.65 | \$313.85 | \$661.05 |
| I110-C23 | \$193.15 | \$304.90 | \$321.55 | \$668.75 |
| I110-C24 | \$194.45 | \$306.10 | \$322.70 | \$669.90 |
| I110-C25 | \$203.20 | \$314.85 | \$331.40 | \$678.60 |
| I110-C31 | \$203.60 | \$315.45 | \$332.15 | \$679.35 |
| I110-C32 | \$209.15 | \$320.70 | \$337.50 | \$684.70 |
| I110-C33 | \$218.70 | \$330.35 | \$347.00 | \$694.20 |
| I110-C34 | \$243.05 | \$354.65 | \$370.75 | \$717.95 |
| I110-C35 | \$253.25 | \$365.25 | \$381.45 | \$728.65 |
| I110-F03-1502 | \$117.65 | \$225.15 | \$244.75 | \$591.95 |
| I110-F03-1505 | \$127.45 | \$236.90 | \$255.65 | \$602.85 |
| I110-F03-2302 | \$120.05 | \$228.05 | \$244.75 | \$591.95 |
| I110-F03-2305 | \$128.85 | \$236.90 | \$255.65 | \$602.85 |
| I110-F04-0602 | \$124.70 | \$233.45 | \$251.70 | \$598.90 |
| I110-F04-0605 | \$134.60 | \$246.20 | \$266.00 | \$613.20 |
| I110-F04-1302 | \$125.80 | \$235.70 | \$251.70 | \$598.90 |
| I110-F04-1305 | \$137.25 | \$250.00 | \$266.00 | \$613.20 |
| I110-F04-2302 | \$130.05 | \$240.55 | \$257.10 | \$604.30 |
| I110-F04-2305 | \$139.05 | \$251.45 | \$268.20 | \$615.40 |
| I110-M06-0602 | \$129.55 | \$242.45 | \$259.30 | \$606.50 |
| I110-M06-0605 | \$146.20 | \$260.65 | \$276.85 | \$624.05 |
| I110-M06-1602 | \$133.20 | \$244.45 | \$261.05 | \$608.25 |
| I110-M06-1605 | \$147.50 | \$262.25 | \$278.85 | \$626.05 |
| I110-M06-2202 | \$134.60 | \$246.20 | \$262.60 | \$609.80 |
| I110-M06-2205 | \$148.90 | \$263.80 | \$280.40 | \$627.60 |
| I110-M07-0802 | \$139.80 | \$252.15 | \$307.65 | N/A |
| I110-M07-0805 | \$150.25 | \$265.35 | \$320.55 | N/A |
| I110-M07-0806 | \$160.50 | \$278.10 | \$333.55 | N/A |
| I110-M07-0808 | \$171.00 | \$291.15 | \$346.40 | N/A |
| I110-M07-1302 | \$150.25 | \$265.35 | \$320.55 | N/A |
| I110-M07-1305 | \$160.50 | \$278.10 | \$333.55 | N/A |
| I110-M07-1306 | \$171.00 | \$291.15 | \$346.40 | N/A |
| I110-M07-1308 | \$181.30 | \$304.10 | \$359.50 | N/A |
| I110-M07-2102 | \$160.50 | \$278.10 | \$333.55 | N/A |
| I110-M07-2105 | \$171.00 | \$291.15 | \$346.40 | N/A |
| I110-M07-2106 | \$181.30 | \$304.10 | \$359.50 | N/A |
| I110-M07-2108 | \$191.55 | \$316.95 | \$372.45 | N/A |
| I110-M09-1305 | \$181.30 | \$304.10 | \$359.50 | N/A |
| I110-M09-1306 | \$191.55 | \$316.95 | \$372.45 | N/A |
| ...continued | | | | |

| |
|--|
| SERIES I-110 I-BEAM FESTOON SYSTEMS (continued) |
|--|

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | CONTROL UNIT see note (1) |
|--|------------|--------------|--------------|-------------------------------------|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-S</u> | <u>T-Z-S</u> | <u>U-Z-S</u> |
| I110-M09-1308 | \$202.25 | \$330.05 | \$385.30 | N/A |
| I110-M09-2705 | \$191.55 | \$316.95 | \$372.45 | N/A |
| I110-M09-2706 | \$202.25 | \$330.05 | \$385.30 | N/A |
| I110-M09-2708 | \$212.60 | \$343.20 | \$398.35 | N/A |
| I110-M12-1305 | \$202.25 | \$330.05 | \$385.30 | N/A |
| I110-M12-1306 | \$212.60 | \$343.20 | \$398.35 | N/A |
| I110-M12-1308 | \$222.85 | \$356.00 | \$411.40 | N/A |
| I110 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$51.10 | \$51.10 | \$51.10 | \$102.20 |
| I110 Nylon Wheel Matl Adder: ('N' in lieu of 'S' in Model No.) | N/A | \$48.80 | \$48.80 | \$97.60 |
| I110 Bronze Wheel Matl Adder: ('B' in lieu of 'S' in Model No.) | N/A | \$104.80 | \$104.80 | \$209.60 |

(1)- Junction Box is NOT included & must be ordered separately...

Please see Accessories

| |
|--|
| SERIES I-115 I-BEAM FESTOON SYSTEMS |
|--|

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | TOW CLAMP |
|-----------------------------------|------------|----------------|----------------|------------|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-SCP</u> | <u>T-Z-SCP</u> | <u>C-Z</u> |
| I115-M04-2102 | \$341.75 | \$810.00 | \$943.65 | \$319.15 |
| I115-M04-2105 | \$346.10 | \$814.55 | \$947.90 | \$323.40 |
| I115-M04-2106 | \$350.75 | \$821.30 | \$952.35 | \$327.85 |
| I115-M06-1402 | \$346.10 | \$814.55 | \$947.90 | \$323.40 |
| I115-M06-1405 | \$350.75 | \$821.30 | \$952.35 | \$327.85 |
| I115-M06-1406 | \$357.50 | \$825.70 | \$956.95 | \$332.45 |
| I115-M06-2702 | \$346.10 | \$841.50 | \$947.90 | \$323.40 |
| I115-M06-2705 | \$350.75 | \$846.05 | \$952.35 | \$327.85 |
| I115-M06-2706 | \$357.50 | \$850.65 | \$956.95 | \$332.45 |
| I115-M07-1905 | \$357.50 | \$830.30 | \$952.35 | \$327.85 |
| I115-M07-1906 | \$364.10 | \$843.90 | \$956.95 | \$332.45 |
| I115-M07-1908 | \$368.85 | \$848.25 | \$961.60 | \$337.10 |
| I115-M07-3505 | \$370.95 | \$850.65 | \$963.80 | \$339.30 |
| I115-M07-3506 | \$375.55 | \$855.10 | \$968.35 | \$343.85 |
| I115-M07-3508 | \$380.05 | \$861.90 | \$972.90 | \$348.40 |
| I115-M09-1005 | \$364.10 | \$843.90 | \$956.95 | \$332.45 |
| I115-M09-1006 | \$368.85 | \$848.25 | \$961.60 | \$337.10 |
| I115-M09-1008 | \$373.25 | \$852.90 | \$966.05 | \$341.55 |
| I115-M09-2505 | \$375.55 | \$855.10 | \$968.35 | \$343.85 |
| I115-M09-2506 | \$380.05 | \$861.90 | \$972.90 | \$348.40 |
| I115-M09-2508 | \$384.60 | \$866.35 | \$977.25 | \$352.75 |
| I115-M12-1105 | \$364.10 | \$848.25 | \$961.60 | \$337.10 |
| I115-M12-1106 | \$368.85 | \$852.90 | \$966.05 | \$341.55 |
| I115-M12-1108 | \$373.25 | \$857.40 | \$970.60 | \$346.10 |
| I115-M12-3105 | \$375.55 | \$861.90 | \$972.90 | \$348.40 |
| I115-M12-3106 | \$380.05 | \$866.35 | \$977.25 | \$352.75 |
| I115-M12-3108 | \$384.60 | \$871.05 | \$984.05 | \$359.55 |
| I115 Stainless Hardware Adder: | \$63.40 | \$63.40 | \$63.40 | \$63.40 |
| ('S' in lieu of 'Z' in Model No.) | | | | |
| I115 Nylon Wheel Matl Adder: | N/A | \$65.60 | \$65.60 | N/A |
| ('N' in lieu of 'S' in Model No.) | | | | |
| I115 Flanged Wheel Adder: | N/A | \$0.00 | \$0.00 | N/A |
| ('F' in lieu of 'C' in Model No.) | | | | |
| I115 Regreasable Bearing Adder: | N/A | \$27.25 | \$27.25 | N/A |
| ('G' in lieu of 'P' in Model No.) | | | | |

SERIES I-120, I-130 I-BEAM FESTOON SYSTEMS

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | TOW CLAMP |
|---|-------------------|-----------------------|-----------------------|-------------------|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-SCP</u> | <u>T-Z-SCP</u> | <u>C-Z</u> |
| I120-S06-3004 | \$398.85 | \$890.25 | \$1,021.00 | \$349.10 |
| I120-S06-3006 | \$410.70 | \$904.60 | \$1,035.20 | \$363.30 |
| I120-S10-1004 | \$403.65 | \$895.25 | \$1,054.15 | \$382.25 |
| I120-S10-1006 | \$415.55 | \$909.45 | \$1,065.85 | \$393.95 |
| I120-S10-3304 | \$415.55 | \$921.25 | \$1,065.85 | \$393.95 |
| I120-S10-3306 | \$432.20 | \$935.55 | \$1,080.20 | \$408.30 |
| I120-S14-1404 | \$436.90 | \$926.05 | \$1,084.95 | \$413.05 |
| I120-S14-1406 | \$448.60 | \$940.20 | \$1,099.15 | \$427.25 |
| I120-S18-1804 | \$453.35 | \$959.30 | \$1,104.10 | \$432.20 |
| I120-S18-1806 | \$467.75 | \$971.00 | \$1,118.45 | \$446.55 |
| I120-D06-3007 | \$439.45 | \$928.35 | \$1,061.30 | \$389.40 |
| I120-D10-1007 | \$444.00 | \$935.55 | \$1,094.45 | \$422.55 |
| I120-D10-1012 | \$455.75 | \$949.65 | \$1,106.45 | \$434.55 |
| I120-D10-3307 | \$455.75 | \$961.70 | \$1,106.45 | \$434.55 |
| I120-D14-1407 | \$474.95 | \$966.20 | \$1,125.55 | \$453.65 |
| I120-D14-1412 | \$489.15 | \$978.20 | \$1,137.45 | \$465.55 |
| I120-D18-1807 | \$493.90 | \$999.45 | \$1,144.45 | \$472.55 |
| I120-D18-1812 | \$508.10 | \$1,011.40 | \$1,158.65 | \$486.75 |
| I120 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$90.05 | \$90.05 | \$90.05 | \$90.05 |
| I120 Nylon Wheel Matl Adder: ('N' in lieu of 'S' in Model No.) | N/A | \$68.90 | \$68.90 | N/A |
| I120 Flanged Wheel Adder: ('F' in lieu of 'C' in Model No.) | N/A | \$0.00 | \$0.00 | N/A |
| I120 Regreasable Bearing Adder: ('G' in lieu of 'P' in Model No.) | N/A | \$28.50 | \$28.50 | N/A |
| I130-S10-3304 | \$415.55 | \$1,004.30 | \$1,148.95 | \$448.60 |
| I130-S10-3306 | \$432.20 | \$1,018.50 | \$1,163.45 | \$463.10 |
| I130-S14-1404 | \$436.90 | \$1,009.05 | \$1,168.05 | \$467.70 |
| I130-S14-1406 | \$448.60 | \$1,023.30 | \$1,182.35 | \$482.00 |
| I130-S18-1804 | \$453.35 | \$1,042.30 | \$1,187.05 | \$486.70 |
| I130-S18-1806 | \$467.75 | \$1,054.15 | \$1,201.40 | \$501.05 |
| I130-D10-3307 | \$455.75 | \$1,044.80 | \$1,189.45 | \$489.10 |
| I130-D14-1407 | \$474.95 | \$1,049.35 | \$1,208.40 | \$508.05 |
| I130-D14-1412 | \$489.15 | \$1,061.30 | \$1,220.60 | \$520.25 |
| I130-D18-1807 | \$493.90 | \$1,082.65 | \$1,227.55 | \$527.20 |
| I130-D18-1812 | \$508.10 | \$1,094.45 | \$1,241.60 | \$541.25 |
| I130 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$90.05 | \$90.05 | \$90.05 | \$90.05 |
| I130 Nylon Wheel Matl Adder: ('N' in lieu of 'S' in Model No.) | N/A | \$68.90 | \$68.90 | N/A |
| I130 Flanged Wheel Adder: ('F' in lieu of 'C' in Model No.) | N/A | \$0.00 | \$0.00 | N/A |
| I130 Regreasable Bearing Adder: ('G' in lieu of 'P' in Model No.) | N/A | \$28.50 | \$28.50 | N/A |

FP-2010 Effective 5/17/2010

GLEASON REEL CORP.

Replaces All Previous Prices

| |
|-------------------------------------|
| SERIES I-132 FESTOON SYSTEMS |
|-------------------------------------|

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY |
|---|--------------------|------------------------|------------------------|
| (base - complete at right) | <u>E-ZP</u> | <u>I-ZP-SCP</u> | <u>T-ZP-SCP</u> |
| I132-D10-1404 | \$533.15 | \$1,287.35 | \$1,426.70 |
| I132-D10-1407 | \$551.45 | \$1,331.25 | \$1,483.85 |
| I132-D10-1412 | \$572.40 | \$1,382.00 | \$1,525.85 |
| I132-D14-1404 | \$551.15 | \$1,332.45 | \$1,485.65 |
| I132-D14-1407 | \$574.80 | \$1,388.10 | \$1,521.90 |
| I132-D14-1412 | \$589.70 | \$1,422.25 | \$1,570.70 |
| I132-D18-2004 | \$575.35 | \$1,388.95 | \$1,520.00 |
| I132-D18-2007 | \$591.95 | \$1,429.15 | \$1,564.80 |
| I132-D18-2012 | \$613.40 | \$1,480.75 | \$1,603.80 |
| I132 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$112.50 | \$112.50 | \$112.50 |
| I132 Nylon Wheel Matl Adder: ('N' in lieu of 'S' in Model No.) | N/A | \$83.00 | \$83.00 |
| I132 Galvanized Adder: ('G' in lieu of 1st 'P' in Model No.) | \$114.75 | \$114.75 | \$114.75 |
| I132 Regreasable Bearing Adder: ('R' in lieu of 2nd 'P' in Model No.) | N/A | \$61.15 | \$61.15 |

SERIES I-150, I-160 I-BEAM FESTOON SYSTEMS

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | TOW CLAMP |
|---|------------|----------------|----------------|------------|
| (base - complete at right) | <u>E-Z</u> | <u>I-Z-SCP</u> | <u>T-Z-SCP</u> | <u>C-Z</u> |
| I150-S06-3004 | \$714.65 | \$1,488.70 | \$1,711.80 | \$987.70 |
| I150-S06-3006 | \$764.45 | \$1,590.75 | \$1,830.60 | \$1,106.50 |
| I150-S10-1004 | \$738.55 | \$1,538.50 | \$1,771.15 | \$1,047.05 |
| I150-S10-1006 | \$743.00 | \$1,547.85 | \$1,780.80 | \$1,056.70 |
| I150-S10-3304 | \$750.10 | \$1,564.60 | \$1,799.80 | \$1,075.70 |
| I150-S10-3306 | \$755.15 | \$1,574.10 | \$1,809.05 | \$1,084.95 |
| I150-S14-1404 | \$755.15 | \$1,571.70 | \$1,806.80 | \$1,082.70 |
| I150-S14-1406 | \$747.85 | \$1,559.80 | \$1,792.60 | \$1,068.50 |
| I150-S18-1804 | \$743.00 | \$1,550.20 | \$1,783.05 | \$1,058.95 |
| I150-S18-1806 | \$774.10 | \$1,609.60 | \$1,851.95 | \$1,127.85 |
| I150-D06-3007 | \$738.55 | \$1,536.35 | \$1,766.60 | \$1,042.50 |
| I150-D10-1007 | \$757.50 | \$1,576.40 | \$1,813.80 | \$1,089.70 |
| I150-D10-1012 | \$769.15 | \$1,602.60 | \$1,842.50 | \$1,118.40 |
| I150-D10-3307 | \$769.15 | \$1,602.60 | \$1,844.75 | \$1,120.65 |
| I150-D14-1407 | \$781.00 | \$1,626.60 | \$1,868.50 | \$1,144.40 |
| I150-D14-1412 | \$797.85 | \$1,659.40 | \$1,908.90 | \$1,184.80 |
| I150-D18-1807 | \$785.85 | \$1,638.30 | \$1,882.80 | \$1,158.70 |
| I150-D18-1812 | \$819.25 | \$1,704.75 | \$1,958.55 | \$1,234.45 |
| I150 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$113.90 | \$113.90 | \$113.90 | \$113.90 |
| I150 Nylon Wheel Matl Adder: ('N' in lieu of 'S' in Model No.) | N/A | \$83.00 | \$83.00 | N/A |
| I150 Flanged Wheel Adder: ('F' in lieu of 'C' in Model No.) | N/A | \$0.00 | \$0.00 | N/A |
| I150 Regreasable Bearing Adder: ('G' in lieu of 'P' in Model No.) | N/A | \$28.50 | \$28.50 | N/A |
| I160-S10-3304 | \$750.10 | \$1,647.60 | \$1,882.80 | \$1,075.50 |
| I160-S10-3306 | \$755.15 | \$1,657.40 | \$1,892.30 | \$1,085.00 |
| I160-S14-1404 | \$755.15 | \$1,654.85 | \$1,889.95 | \$1,082.65 |
| I160-S14-1406 | \$747.85 | \$1,643.00 | \$1,875.65 | \$1,068.35 |
| I160-S18-1804 | \$743.00 | \$1,633.30 | \$1,866.10 | \$1,058.80 |
| I160-S18-1806 | \$774.10 | \$1,692.90 | \$1,934.85 | \$1,127.55 |
| I160-D10-3307 | \$769.15 | \$1,685.90 | \$1,927.85 | \$1,120.55 |
| I160-D14-1407 | \$781.00 | \$1,709.40 | \$1,951.55 | \$1,144.25 |
| I160-D14-1412 | \$797.85 | \$1,742.85 | \$1,992.00 | \$1,184.70 |
| I160-D18-1807 | \$785.85 | \$1,721.35 | \$1,966.00 | \$1,158.70 |
| I160-D18-1812 | \$819.25 | \$1,787.85 | \$2,041.95 | \$1,234.65 |
| I160 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$113.90 | \$113.90 | \$113.90 | \$113.90 |
| I160 Nylon Wheel Matl Adder: ('N' in lieu of 'S' in Model No.) | N/A | \$83.00 | \$83.00 | N/A |
| I160 Flanged Wheel Adder: ('F' in lieu of 'C' in Model No.) | N/A | \$0.00 | \$0.00 | N/A |
| I160 Regreasable Bearing Adder: ('G' in lieu of 'P' in Model No.) | N/A | \$28.50 | \$28.50 | N/A |

FP-2010 Effective 5/17/2010

GLEASON REEL CORP.

Replaces All Previous Prices

SERIES I152 & I162 FESTOON SYSTEMS

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | TOW CLAMP |
|--|-------------|---|-----------------|-------------|
| (base - complete at right) | <u>E-ZP</u> | <u>I-ZP-SCP</u> | <u>T-ZP-SCP</u> | <u>C-ZP</u> |
| I152-S10-1004 | \$933.05 | \$1,943.90 | \$2,154.65 | \$1,314.25 |
| I152-S10-1006 | \$954.70 | \$1,987.25 | \$2,214.10 | \$1,350.65 |
| I152-D10-1007 | \$965.00 | \$2,010.20 | \$2,240.50 | \$1,366.65 |
| I152-D10-1010 | \$989.25 | \$2,061.15 | \$2,268.30 | \$1,383.65 |
| I152-D10-1012 | \$1,001.55 | \$2,086.80 | \$2,304.25 | \$1,405.65 |
| I152-S10-3304 | \$963.90 | \$2,008.30 | \$2,238.50 | \$1,365.40 |
| I152-S10-3306 | \$989.95 | \$2,062.70 | \$2,281.10 | \$1,391.40 |
| I152-D10-3307 | \$1,006.25 | \$2,096.35 | \$2,297.75 | \$1,401.65 |
| I152-D10-3310 | \$1,015.05 | \$2,115.00 | \$2,347.55 | \$1,432.00 |
| I152-D10-3312 | \$1,031.90 | \$2,149.95 | \$2,372.55 | \$1,447.15 |
| I152-S14-1404 | \$965.00 | \$2,010.20 | \$2,243.45 | \$1,368.30 |
| I152-S14-1406 | \$989.00 | \$2,060.35 | \$2,276.70 | \$1,388.80 |
| I152-D14-1407 | \$1,006.15 | \$2,096.05 | \$2,298.15 | \$1,402.00 |
| I152-D14-1410 | \$1,013.85 | \$2,112.10 | \$2,341.75 | \$1,428.65 |
| I152-D14-1412 | \$1,032.00 | \$2,147.50 | \$2,371.45 | \$1,446.60 |
| I152-S18-1804 | \$1,006.80 | \$2,097.30 | \$2,295.30 | \$1,400.15 |
| I152-S18-1806 | \$1,018.70 | \$2,122.30 | \$2,317.30 | \$1,413.45 |
| I152-D18-1807 | \$1,035.85 | \$2,158.00 | \$2,362.90 | \$1,441.35 |
| I152-D18-1810 | \$1,063.75 | \$2,215.90 | \$2,410.45 | \$1,470.40 |
| I152-D18-1812 | \$1,073.30 | \$2,236.00 | \$2,433.60 | \$1,484.45 |
| | | | | |
| I152 Stainless Hardware Adder: | \$128.70 | \$128.70 | \$128.70 | \$128.70 |
| ('S' in lieu of 'Z' in Model No.) | | | | |
| I152 Nylon Wheel Matl Adder: | N/A | \$83.00 | \$83.00 | N/A |
| ('N' in lieu of 'S' in Model No.) | | | | |
| I152 Flanged Wheel Adder: | N/A | \$0.00 | \$0.00 | N/A |
| ('F' in lieu of 'C' in Model No.) | | | | |
| I152 Galvanized Adder: | \$114.75 | \$114.75 | \$114.75 | \$114.75 |
| ('G' in lieu of 1st 'P' in Model No.) | | | | |
| I152 Regreasable Bearing Adder: | N/A | \$61.15 | \$61.15 | N/A |
| ('R' in lieu of 2nd 'P' in Model No.) | | | | |
| I152 with Clips: | | Add price of individual clip assemblies (found on next page) | | |
| ('C' in lieu of 1st 'S' or 'D' in Model No.) | | | | |
| | | | | |
| I162-S10-1004 | \$933.05 | \$2,042.00 | \$2,252.75 | \$1,314.25 |
| I162-S10-1006 | \$954.70 | \$2,087.30 | \$2,312.20 | \$1,350.65 |
| I162-D10-1007 | \$965.00 | \$2,108.30 | \$2,338.30 | \$1,366.65 |
| I162-D10-1010 | \$989.25 | \$2,159.15 | \$2,366.25 | \$1,383.65 |
| I162-D10-1012 | \$1,001.55 | \$2,184.80 | \$2,402.25 | \$1,405.65 |
| I162-S10-3304 | \$963.90 | \$2,106.30 | \$2,336.50 | \$1,365.40 |
| I162-S10-3306 | \$989.95 | \$2,160.95 | \$2,379.40 | \$1,391.40 |
| I162-D10-3307 | \$1,006.25 | \$2,194.50 | \$2,395.90 | \$1,401.65 |
| I162-D10-3310 | \$1,015.05 | \$2,213.00 | \$2,445.65 | \$1,432.00 |
| I162-D10-3312 | \$1,031.90 | \$2,248.00 | \$2,470.60 | \$1,447.15 |
| ... continued | | | | |

SERIES I152 & I162 FESTOON SYSTEMS (continued)

| MODEL NO | END CLAMP | INTERMEDIATE | TOW TROLLEY | TOW CLAMP |
|----------------------------|-------------|-----------------|-----------------|-------------|
| (base - complete at right) | E-ZP | I-ZP-SCP | T-ZP-SCP | C-ZP |
| I162-S14-1404 | \$965.00 | \$2,108.30 | \$2,341.50 | \$1,368.30 |
| I162-S14-1406 | \$989.00 | \$2,158.80 | \$2,374.85 | \$1,388.80 |
| I162-D14-1407 | \$1,006.15 | \$2,194.15 | \$2,396.20 | \$1,402.00 |
| I162-D14-1410 | \$1,013.85 | \$2,210.30 | \$2,439.95 | \$1,428.65 |
| I162-D14-1412 | \$1,032.00 | \$2,245.60 | \$2,469.55 | \$1,446.60 |
| I162-S18-1804 | \$1,006.80 | \$2,195.60 | \$2,393.50 | \$1,400.15 |
| I162-S18-1806 | \$1,018.70 | \$2,220.30 | \$2,415.55 | \$1,413.45 |
| I162-D18-1807 | \$1,035.85 | \$2,256.30 | \$2,460.95 | \$1,441.35 |
| I162-D18-1810 | \$1,063.75 | \$2,314.25 | \$2,508.75 | \$1,470.40 |
| I162-D18-1812 | \$1,073.30 | \$2,334.00 | \$2,531.65 | \$1,484.45 |

| | | | | |
|---|--|----------|----------|----------|
| I162 Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$128.70 | \$128.70 | \$128.70 | \$128.70 |
| I162 Nylon Wheel Matl Adder: ('N' in lieu of 'S' in Model No.) | N/A | \$83.00 | \$83.00 | N/A |
| I162 Flanged Wheel Adder: ('F' in lieu of 'C' in Model No.) | N/A | \$0.00 | \$0.00 | N/A |
| I162 Galvanized Adder: ('G' in lieu of 1st 'P' in Model No.) | \$114.75 | \$114.75 | \$114.75 | \$114.75 |
| I162 Regreasable Bearing Adder: ('R' in lieu of 2nd of 'P' in Model No.) | N/A | \$61.15 | \$61.15 | N/A |
| I162 with Clips: ('C' in lieu of 1st 'S' or 'D' in Model No.) | Add price of individual clip assemblies (see below) | | | |

CABLE CLAMPS (I152 & I162)

| SINGLE CLAMP DESIGN | | DOUBLE CLAMP DESIGN | |
|--|---------|--|----------|
| CLH-S09-'X'-Z | \$71.20 | CLH-D07-'X'-Z | \$95.95 |
| CLH-S12-'X'-Z | \$83.15 | CLH-D10-'X'-Z | \$122.65 |
| | | CLH-D12-'X'-Z | \$149.25 |
| Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$13.35 | Stainless Hardware Adder: ('S' in lieu of 'Z' in Model No.) | \$27.25 |
| Hot Dip Galvanized Adder: ('G' in lieu of 'Z' in Model No.) | \$30.70 | Galvanized Adder: ('G' in lieu of 'Z' in Model No.) | \$38.25 |

TOW ROPES (I152 & 162)

| | |
|--|------------------|
| TRH-'XX.X'-Z | \$8.40 per foot |
| TRH-'XX.X'-S | \$18.75 per foot |
| (XX.X' as req'd in half foot increments) | |

SHOCK CORDS (I152 & I162)

| | |
|--|------------------|
| SCH-'XX.X'-S | \$17.05 per foot |
| (XX.X' as req'd in half foot increments) | |

CABLE CLIP ASSY (I152 & I162)

| | |
|-----------------|---------|
| CLP-01 GR035092 | \$24.80 |
| CLP-02 GR035093 | \$26.25 |
| CLP-03 GR035094 | \$29.00 |
| CLP-04 GR035095 | \$31.00 |
| CLP-05 GR037752 | \$36.05 |
| CLP-06 GR037753 | \$42.50 |

FESTOON SYSTEM ACCESSORIES

CABLE CLAMPS (C40, C50, C60, T50, I110 & I115)

FLAT CLAMP DESIGN

| | |
|--------------|---------|
| CL-F01-'X'-Z | \$30.25 |
| CL-F02-'X'-Z | \$32.85 |
| CL-F05-'X'-Z | \$35.25 |
| CL-F06-'X'-Z | \$38.10 |
| CL-F08-'X'-Z | \$40.85 |

Stainless Hardware Adder: \$8.70
 ('S' in lieu of 'Z' in Model No.)

MIXED CLAMP DESIGN

| | |
|--------------|---------|
| CL-M01-'X'-Z | \$37.35 |
| CL-M02-'X'-Z | \$38.45 |
| CL-M05-'X'-Z | \$42.55 |
| CL-M06-'X'-Z | \$45.30 |
| CL-M08-'X'-Z | \$47.95 |

Stainless Hardware Adder: \$8.70
 ('S' in lieu of 'Z' in Model No.)

CABLE CLAMPS (PDQ SERIES, I120, I130, I150, I160)

SINGLE CLAMP DESIGN

| | |
|--------------|---------|
| CL-S09-'X'-Z | \$63.50 |
| CL-S12-'X'-Z | \$70.85 |

Stainless Hardware Adder: \$12.15
 ('S' in lieu of 'Z' in Model No.)

DOUBLE CLAMP DESIGN

| | |
|--------------|----------|
| CL-D07-'X'-Z | \$85.15 |
| CL-D12-'X'-Z | \$127.00 |

Stainless Hardware Adder: \$24.65
 ('S' in lieu of 'Z' in Model No.)

LOOP ORGANIZERS (ALL SYSTEMS)

| | |
|----------------|---------|
| CLO-01 (Large) | \$44.90 |
| CLO-02 (Small) | \$37.95 |

TY-WRAPS (ALL SYSTEMS)

| | |
|-------|--------|
| TY-08 | \$1.80 |
| TY-13 | \$2.35 |
| TY-30 | \$5.00 |

TOW CHAINS (C50, C60, T50, I110)

TC-'XX.X' \$4.05 per foot
 ('XX.X as req'd in half foot increments)

TOW ROPES (I115, I120, I130, I150, I160)

TR-'XX.X' \$6.65 per foot
 ('XX.X as req'd in half foot increments)

TOW ROPES (PDQ SERIES)*

PTR-'XX-X.X' \$6.65 per foot

* Standard tow ropes less shackles
 ('XX-X.X as req'd rounded up to nearest half foot)

SHOCK CORDS (PDQ SERIES, I115, I120, I130, I150, I160)

SC-'XX.X'-Z \$7.45 per foot
 ('XX.X as req'd in half foot increments)

Stainless Hardware Adder: \$52.50 per shock cord
 ('S' in lieu of 'Z' in Model No.)

| |
|-----------------------------------|
| FESTOON SYSTEM ACCESSORIES |
|-----------------------------------|

JUNCTION BOXES

NEMA 3

| | |
|-------------------|----------|
| JB-03-10-W | \$149.50 |
| JB-03-12-W | \$173.45 |
| JB-03-14-W | \$215.40 |
| JB-03-16-W | \$223.15 |

NEMA 4

| | |
|-------------------|----------|
| JB-04-10-W | \$189.45 |
| JB-04-12-W | \$242.80 |
| JB-04-14-W | \$305.25 |
| JB-04-16-W | \$367.60 |

NEMA 4X

| | |
|-------------------|----------|
| JB-4X-10-W | \$149.50 |
| JB-4X-12-W | \$173.45 |
| JB-4X-14-W | \$215.40 |
| JB-4X-16-W | \$223.15 |

NEMA 12

| | |
|-------------------|----------|
| JB-12-10-W | \$139.40 |
| JB-12-12-W | \$178.15 |
| JB-12-14-W | \$224.85 |
| JB-12-16-W | \$264.60 |

NEMA 13

| | |
|-------------------|----------|
| JB-13-10-W | \$139.40 |
| JB-13-12-W | \$178.15 |
| JB-13-14-W | \$224.85 |
| JB-13-16-W | \$264.60 |

C-Rail Mount Hardware Adder: \$13.20 per box
('R' in lieu of 'W' in Model No.)

TERMINAL TRACK ASSEMBLIES

SINGLE TRACK

| | |
|----------------|---------|
| TT-10-S | \$32.20 |
| TT-12-S | \$37.95 |
| TT-14-S | \$43.70 |
| TT-16-S | \$49.20 |

DOUBLE TRACK

| | |
|----------------|---------|
| TT-10-D | \$50.90 |
| TT-12-D | \$58.60 |
| TT-14-D | \$66.00 |
| TT-16-D | \$73.80 |

TERMINAL BLOCKS

| | |
|---------------|---------|
| TB-050 | \$2.95 |
| TB-090 | \$7.90 |
| TB-155 | \$24.35 |
| TB-270 | \$65.60 |

TERMINAL END SECTIONS

| | |
|---------------|---------|
| TE-050 | \$2.30 |
| TE-090 | \$4.05 |
| TE-155 | \$4.45 |
| TE-270 | \$15.45 |

FESTOON SYSTEM ACCESSORIES

CABLE GLANDS

MULTIPLE CABLE GLAND

| | |
|------------------------------|----------|
| GL-MA-01 | \$129.65 |
| GL-MA-CC (cut charge) | \$104.80 |

FLAT, BRASS GLANDS

| | |
|-----------------|----------|
| GL-FB-16 | \$26.95 |
| GL-FB-21 | \$28.40 |
| GL-FB-29 | \$35.50 |
| GL-FB-36 | \$55.20 |
| GL-FB-42 | \$88.50 |
| GL-FB-48 | \$122.45 |

FLAT, PLASTIC GLANDS

| | |
|-----------------|---------|
| GL-FP-16 | \$16.30 |
| GL-FP-21 | \$16.95 |
| GL-FP-29 | \$26.45 |
| GL-FP-36 | \$32.85 |
| GL-FP-42 | \$92.80 |
| GL-FP-48 | \$99.95 |

ROUND, BRASS GLANDS

| | |
|-----------------|----------|
| GL-RB-09 | \$7.90 |
| GL-RB-11 | \$8.95 |
| GL-RB-13 | \$9.45 |
| GL-RB-16 | \$11.30 |
| GL-RB-21 | \$17.65 |
| GL-RB-29 | \$29.85 |
| GL-RB-36 | \$50.85 |
| GL-RB-42 | \$91.20 |
| GL-RB-48 | \$121.40 |

ROUND, PLASTIC GLANDS

| | |
|-----------------|---------|
| GL-RP-07 | \$6.00 |
| GL-RP-09 | \$6.35 |
| GL-RP-11 | \$6.70 |
| GL-RP-13 | \$14.20 |
| GL-RP-16 | \$15.60 |
| GL-RP-21 | \$17.25 |
| GL-RP-29 | \$18.75 |

ADDITIONAL SADDLES (I120, I130, I150, I160)

SINGLE CLAMP DESIGN

| | |
|-------------------------|----------|
| AS-14-S10-1004-Z | \$160.30 |
| AS-14-S10-1006-Z | \$244.55 |
| AS-18-S10-1004-Z | \$165.85 |
| AS-18-S10-1006-Z | \$250.40 |
| AS-18-S14-1404-Z | \$246.80 |
| AS-18-S14-1406-Z | \$291.30 |

DUAL CLAMP DESIGN

| | |
|-------------------------|----------|
| AS-14-D10-1007-Z | \$172.40 |
| AS-14-D10-1012-Z | \$193.10 |
| AS-18-D10-1007-Z | \$177.80 |
| AS-18-D10-1012-Z | \$198.55 |
| AS-18-D14-1407-Z | \$261.55 |
| AS-18-D14-1412-Z | \$299.25 |

Stainless Hardware Adder: \$76.80

('S' in lieu of 'Z' in Model No.)

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| CABLE TO BE SOLD WITH FESTOON SYSTEMS |
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| PART NO | STYLE | TYPE | AWG | COND | O.D. | WIDTH | LB/FT | PRICE/FT |
|-------------------|--------------|-------------|------------|-------------|-------------|--------------|--------------|-----------------|
| GR70040004 | FLAT | NEO | 16 | 4 | 0.225 | 0.600 | 0.107 | \$4.22 |
| GR70040008 | FLAT | NEO | 16 | 8 | 0.225 | 1.120 | 0.208 | \$8.12 |
| GR70040012 | FLAT | NEO | 16 | 12 | 0.245 | 1.655 | 0.342 | \$12.23 |
| GR70040024 | FLAT | NEO | 16 | 24 | 0.470 | 2.030 | 0.705 | \$32.43 |
| GR70040104 | FLAT | NEO | 14 | 4 | 0.275 | 0.785 | 0.181 | \$5.76 |
| GR70040108 | FLAT | NEO | 14 | 8 | 0.275 | 1.455 | 0.350 | \$10.62 |
| GR70040112 | FLAT | NEO | 14 | 12 | 0.295 | 2.165 | 0.557 | \$15.53 |
| GR70040204 | FLAT | NEO | 12 | 4 | 0.335 | 0.945 | 0.268 | \$8.63 |
| GR70040208 | FLAT | NEO | 12 | 8 | 0.350 | 1.720 | 0.490 | \$14.89 |
| GR70040212 | FLAT | NEO | 12 | 12 | 0.330 | 2.440 | 0.760 | \$25.05 |
| GR70040304 | FLAT | NEO | 10 | 4 | 0.335 | 1.045 | 0.335 | \$10.89 |
| GR70040307 | FLAT | NEO | 10 | 7 | 0.355 | 1.730 | 0.577 | \$19.72 |
| GR70040404 | FLAT | NEO | 8 | 4 | 0.415 | 1.300 | 0.510 | \$14.92 |
| GR70040504 | FLAT | NEO | 6 | 4 | 0.490 | 1.495 | 0.739 | \$23.58 |
| GR70040604 | FLAT | NEO | 4 | 4 | 0.550 | 1.810 | 1.061 | \$35.68 |
| GR70040704 | FLAT | NEO | 2 | 4 | 0.650 | 2.085 | 1.444 | \$45.27 |
| GR70040804 | FLAT | NEO | 1/0 | 4 | 0.750 | 2.440 | 1.988 | FACTORY |
| GR70040904 | FLAT | NEO | 2/0 | 4 | 0.865 | 2.795 | 2.687 | FACTORY |
| GR70041004 | FLAT | NEO | 3/0 | 4 | 0.965 | 3.190 | 3.675 | FACTORY |
| GR70041104 | FLAT | NEO | 4/0 | 4 | 0.945 | 3.375 | 3.800 | FACTORY |
| GR70041208 | FLAT | PVC | 16 | 8 | 0.225 | 1.170 | 0.190 | \$4.06 |
| GR70041212 | FLAT | PVC | 16 | 12 | 0.225 | 1.700 | 0.271 | \$5.76 |
| GR70041304 | FLAT | PVC | 14 | 4 | 0.240 | 0.690 | 0.134 | \$2.02 |
| GR70041308 | FLAT | PVC | 14 | 8 | 0.240 | 1.290 | 0.249 | \$5.91 |
| GR70041312 | FLAT | PVC | 14 | 12 | 0.240 | 1.825 | 0.379 | \$7.36 |
| GR70041404 | FLAT | PVC | 12 | 4 | 0.260 | 0.800 | 0.165 | \$3.07 |
| GR70041408 | FLAT | PVC | 12 | 8 | 0.260 | 1.440 | 0.343 | \$6.89 |
| GR70041504 | FLAT | PVC | 10 | 4 | 0.290 | 0.890 | 0.238 | \$5.03 |
| GR70041604 | FLAT | PVC | 8 | 4 | 0.375 | 1.225 | 0.420 | \$8.20 |
| GR70041704 | FLAT | PVC | 6 | 4 | 0.435 | 1.490 | 0.650 | \$12.34 |
| GR70041804 | FLAT | PVC | 4 | 4 | 0.515 | 1.750 | 0.910 | \$20.58 |
| GR70041904 | FLAT | PVC | 2 | 4 | 0.575 | 1.975 | 1.325 | \$29.15 |

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| CABLE TO BE SOLD WITH FESTOON SYSTEMS |
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| <u>PART NO</u> | <u>STYLE</u> | <u>TYPE</u> | <u>AWG</u> | <u>COND</u> | <u>O.D.</u> | <u>WIDTH</u> | <u>LB/FT</u> | <u>PRICE/FT</u> |
|-------------------|--------------|-------------|------------|-------------|-------------|--------------|--------------|-----------------|
| GR99160202 | ROUND | SO | 16 | 2 | 0.374 | | 0.094 | \$1.08 |
| GR99160302 | ROUND | SO | 16 | 3 | 0.393 | | 0.110 | \$1.08 |
| GR99160402 | ROUND | SO | 16 | 4 | 0.427 | | 0.144 | \$1.35 |
| GR99160602 | ROUND | SO | 16 | 6 | 0.565 | | 0.178 | \$2.26 |
| GR99160802 | ROUND | SO | 16 | 8 | 0.645 | | 0.222 | \$2.73 |
| GR99161002 | ROUND | SO | 16 | 10 | 0.720 | | 0.278 | \$3.76 |
| GR99161202 | ROUND | SO | 16 | 12 | 0.740 | | 0.305 | \$4.22 |
| GR99161402 | ROUND | SO | 16 | 14 | 0.775 | | 0.348 | \$4.97 |
| GR99161602 | ROUND | SO | 16 | 16 | 0.825 | | 0.386 | \$5.52 |
| GR99162002 | ROUND | SO | 16 | 20 | 0.900 | | 0.466 | \$6.89 |
| GR99162402 | ROUND | SO | 16 | 24 | 1.015 | | 0.564 | \$9.43 |
| GR99163002 | ROUND | SO | 16 | 30 | 1.070 | | 0.677 | \$10.89 |
| GR99163602 | ROUND | SO | 16 | 36 | 1.155 | | 0.820 | factory |
| GR99140202 | ROUND | SO | 14 | 2 | 0.512 | | 0.158 | \$1.68 |
| GR99140302 | ROUND | SO | 14 | 3 | 0.538 | | 0.184 | \$1.74 |
| GR99140402 | ROUND | SO | 14 | 4 | 0.584 | | 0.224 | \$2.13 |
| GR99140602 | ROUND | SO | 14 | 6 | 0.710 | | 0.302 | \$3.76 |
| GR99140802 | ROUND | SO | 14 | 8 | 0.770 | | 0.373 | \$4.67 |
| GR99141002 | ROUND | SO | 14 | 10 | 0.885 | | 0.434 | \$5.84 |
| GR99141202 | ROUND | SO | 14 | 12 | 0.905 | | 0.481 | \$6.37 |
| GR99141402 | ROUND | SO | 14 | 14 | 1.000 | | 0.556 | \$7.91 |
| GR99141602 | ROUND | SO | 14 | 16 | 1.050 | | 0.657 | \$8.55 |
| GR99142002 | ROUND | SO | 14 | 20 | 1.150 | | 0.785 | \$11.19 |
| GR99142402 | ROUND | SO | 14 | 24 | 1.320 | | 0.920 | \$12.93 |
| GR99143002 | ROUND | SO | 14 | 30 | 1.390 | | 1.138 | \$14.74 |
| GR99120202 | ROUND | SO | 12 | 2 | 0.586 | | 0.204 | \$1.96 |
| GR99120302 | ROUND | SO | 12 | 3 | 0.616 | | 0.244 | \$2.31 |
| GR99120402 | ROUND | SO | 12 | 4 | 0.668 | | 0.282 | \$2.91 |
| GR99120602 | ROUND | SO | 12 | 6 | 0.805 | | 0.380 | \$4.46 |
| GR99120802 | ROUND | SO | 12 | 8 | 0.920 | | 0.475 | \$6.19 |
| GR99121002 | ROUND | SO | 12 | 10 | 1.020 | | 0.581 | \$7.65 |
| GR99121202 | ROUND | SO | 12 | 12 | 1.050 | | 0.645 | \$8.72 |
| GR99121402 | ROUND | SO | 12 | 14 | 1.150 | | 0.743 | \$11.49 |
| GR99121602 | ROUND | SO | 12 | 16 | 1.160 | | 0.840 | \$11.62 |
| GR99122002 | ROUND | SO | 12 | 20 | 1.287 | | 1.005 | \$13.28 |
| GR99122402 | ROUND | SO | 12 | 24 | 1.443 | | 1.225 | \$16.16 |
| GR99100202 | ROUND | SO | 10 | 2 | 0.638 | | 0.250 | \$2.46 |
| GR99100302 | ROUND | SO | 10 | 3 | 0.671 | | 0.310 | \$3.23 |
| GR99100402 | ROUND | SO | 10 | 4 | 0.730 | | 0.371 | \$3.63 |
| GR99100602 | ROUND | SO | 10 | 6 | 0.883 | | 0.485 | \$7.03 |
| GR99100802 | ROUND | SO | 10 | 8 | 1.052 | | 0.650 | \$11.36 |
| GR99101002 | ROUND | SO | 10 | 10 | 1.127 | | 0.760 | \$11.87 |
| GR99101202 | ROUND | SO | 10 | 12 | 1.153 | | 0.850 | \$12.19 |
| GR99101402 | ROUND | SO | 10 | 14 | 1.287 | | 1.118 | factory |
| GR99102002 | ROUND | SO | 10 | 20 | 1.455 | | 1.400 | factory |

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| CABLE TO BE SOLD WITH FESTOON SYSTEMS |
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| <u>PART NO</u> | <u>STYLE</u> | <u>TYPE</u> | <u>AWG</u> | <u>COND</u> | <u>O.D.</u> | <u>WIDTH</u> | <u>LB/FT</u> | <u>PRICE/FT</u> |
|-------------------|--------------|-------------|------------|-------------|-------------|--------------|--------------|-----------------|
| GR99080203 | ROUND | W | 8 | 2 | 0.788 | | 0.328 | \$5.34 |
| GR99080303 | ROUND | W | 8 | 3 | 0.894 | | 0.470 | \$8.83 |
| GR99080403 | ROUND | W | 8 | 4 | 0.966 | | 0.583 | \$8.93 |
| GR99060203 | ROUND | W | 6 | 2 | 0.872 | | 0.425 | \$6.89 |
| GR99060303 | ROUND | W | 6 | 3 | 0.983 | | 0.614 | \$9.43 |
| GR99060403 | ROUND | W | 6 | 4 | 1.068 | | 0.769 | \$11.05 |
| GR99040203 | ROUND | W | 4 | 2 | 1.080 | | 0.820 | \$9.95 |
| GR99040303 | ROUND | W | 4 | 3 | 1.068 | | 0.797 | \$16.16 |
| GR99040403 | ROUND | W | 4 | 4 | 1.166 | | 1.019 | \$16.71 |
| GR99020203 | ROUND | W | 2 | 2 | 1.270 | | 1.170 | \$13.54 |
| GR99020303 | ROUND | W | 2 | 3 | 1.244 | | 1.152 | \$20.34 |
| GR99020403 | ROUND | W | 2 | 4 | 1.326 | | 1.429 | \$22.10 |
| GR99010203 | ROUND | W | 1 | 2 | 1.365 | | 1.090 | factory |
| GR99010303 | ROUND | W | 1 | 3 | 1.413 | | 1.491 | factory |
| GR99010403 | ROUND | W | 1 | 4 | 1.680 | | 2.450 | factory |
| GR99910203 | ROUND | W | 1/0 | 2 | 1.454 | | 1.386 | factory |
| GR99910303 | ROUND | W | 1/0 | 3 | 1.539 | | 1.805 | factory |
| GR99910403 | ROUND | W | 1/0 | 4 | 1.686 | | 2.309 | factory |
| GR99920203 | ROUND | W | 2/0 | 2 | 1.555 | | 1.640 | factory |
| GR99920303 | ROUND | W | 2/0 | 3 | 1.647 | | 2.154 | factory |
| GR99920403 | ROUND | W | 2/0 | 4 | 1.807 | | 2.738 | factory |
| GR99080304 | ROUND | G | 8 | 3 | 0.910 | | 0.597 | \$10.01 |
| GR99060304 | ROUND | G | 6 | 3 | 1.010 | | 0.764 | \$12.05 |
| GR99040304 | ROUND | G | 4 | 3 | 1.170 | | 1.084 | \$16.47 |
| GR99020304 | ROUND | G | 2 | 3 | 1.340 | | 1.533 | \$23.79 |
| GR99010304 | ROUND | G | 1 | 3 | 1.510 | | 1.889 | factory |
| GR99910304 | ROUND | G | 1/0 | 3 | 1.650 | | 2.322 | factory |
| GR99920304 | ROUND | G | 2/0 | 3 | 1.750 | | 2.765 | factory |

HOSE TO BE SOLD WITH FESTOON SYSTEMS

| PART NO | STYLE | WORK | | | | LB/FT | PRICE/FT | |
|-------------------|-------|-------|------|-------|-------|----------------|-----------------|--|
| | | ID | PSI | OD | | | | |
| GR80403002 | HOSE | 0.250 | 315 | 0.570 | 0.120 | \$1.96 | w/o fittings | |
| GR80603002 | HOSE | 0.375 | 315 | 0.730 | 0.180 | \$2.43 | w/o fittings | |
| GR80803002 | HOSE | 0.500 | 315 | 0.880 | 0.240 | \$3.28 | w/o fittings | |
| GR81203002 | HOSE | 0.750 | 315 | 1.190 | 0.400 | \$4.62 | w/o fittings | |
| GR81603002 | HOSE | 1.000 | 250 | 1.470 | 0.540 | \$6.50 | w/o fittings | |
| GR82003002 | HOSE | 1.250 | 250 | 1.730 | 0.680 | \$18.36 | w/o fittings | |
| GR82403002 | HOSE | 1.500 | 250 | 1.980 | 0.790 | \$20.83 | w/o fittings | |
| GR999927 | HOSE | 0.188 | 5000 | 0.520 | 0.200 | | consult factory | |
| GR999927 | HOSE | 0.250 | 5000 | 0.580 | 0.230 | | consult factory | |
| GR999927 | HOSE | 0.375 | 4000 | 0.730 | 0.350 | | consult factory | |
| GR999927 | HOSE | 0.500 | 3500 | 0.860 | 0.420 | | consult factory | |
| GR999927 | HOSE | 0.750 | 2250 | 1.140 | 0.600 | | consult factory | |
| GR999927 | HOSE | 1.000 | 2000 | 1.480 | 0.890 | | consult factory | |

1. TERMS OF PAYMENT

Terms of payment to domestic purchasers of satisfactory credit for all products are NET 30 DAYS FROM DATE OF INVOICE. A late charge of 1.5% per month past due may be added to the unpaid balance of the invoice amount.

If, in the opinion of the Company, the financial condition of the purchaser at any time does not justify continuance of production or shipment on the terms of payment specified, the Company may require full or partial payment in advance.

Prorate payments are due as shipments are made. If shipments are delayed by the Purchaser, payments shall become due from date when the Company is prepared to make shipment. If manufacture is delayed by the Purchaser, payment shall be made based on the contract price and percent of completion.

Apparatus held for the purchaser shall be at the risk and expense of the purchaser.

2. PRICES AND QUOTATIONS

All prices and discounts are subject to change without notice.

Prices on orders requesting shipment longer than six (6) months from date of order, or orders held by customer request and not released in time to be shipped within the six (6) month period, or at seller's convenience, are subject to a one and one-half percent (1.5%) per month, or fraction thereof, escalation. In no event shall the invoiced price be greater than the published price in effect at time of shipment.

In event of a price change, the price of equipment on order but unshipped will be the price in effect at time of shipment.

Equipment already shipped and billed is not subject to a price change.

Written quotations automatically expire, unless excepted, within thirty (30) days from date quoted and are subject to termination by notice within that period.

Prices shown in published literature are maintained as a source of general information and are not quotations or offers to sell.

Catalog weights and dimensions are not guaranteed.

All clerical errors are subject to correction.

3. TRANSPORTATION EXPENSE

Our terms are F.O.B. shipping point, with no freight allowed, but with freight prepaid and invoiced as a separate item on the invoice, or billed separately, to any free common carrier delivery point in Canada or within any state of the United States except Alaska or Hawaii.

4. DELIVERY

Delivery-Shipping promises are made in good faith; shipping dates appearing on acknowledgments of orders, or given the customer in any other manner, are approximate. Where the customer delays in supplying information necessary to proceeding with the order, the date of shipment may be extended accordingly, and determined by the conditions at the Company's factory at the time when the specifications are completed.

The Company shall not be liable for delay in delivery due to causes beyond its reasonable control, or due to acts of God, acts of purchaser, fire strikes, floods, epidemics, quarantine restrictions, war, insurrection, riots, civil or military authority, freight embargoes, car wrecks, delays or shortages in transportation, unusually severe weather or inability to obtain necessary labor, materials, or manufacturing facilities due to such causes, and in the event of any such delay the date of delivery shall be extended for a length of time equal to the period of the delay.

All products are carefully packed for shipment, and the Company will assume no responsibility for delay, breakage or damage after delivery in good order has been made to the carrier.

All claims for loss, damage, or delay must be made to the carrier, by the purchaser.

Claims for shortage or other errors must be made in writing to the Company within 30 days after receipt of shipment. Failure to give such notice shall constitute unqualified acceptance and a waiver of all such claims by the purchaser.

5. MINIMUM BILLING CHARGE

Orders amounting to less than \$100.00 net will be billed at \$100.00 net.

6. ACCEPTANCE OF ORDERS

All orders are subject to acceptance and approval by a principal officer of the Company.

7. PENALTY CLAUSE

No penalty clause of any description, in any specification or order will be effective unless specifically accepted in writing by a principal officer of the Company.

8. TITLE

The equipment sold shall remain the property of the Company until paid for. The purchaser agrees to perform all acts necessary to protect and assure retention of title to the equipment by the Company.

9. CONSEQUENTIAL DAMAGES

The Company shall not be liable for any consequential, contingent, special or incidental damages whatsoever.

10. CANCELLATION

An order once placed with and accepted by the Company can be cancelled only with the Company's consent and upon terms that indemnify the Company against loss.

11. RETURNED MATERIAL

No equipment will be accepted for return without first obtaining the Company's authorization and RMA number. The Company will not assure liability or responsibility for equipment returned without prior factory authorization.

Only material as currently manufactured will be considered for return. Equipment must be securely packed so as to reach us without damage. Any cost incurred by the Company to put equipment in first class condition will be charged to the Purchaser.

Material returned for credit is subject to inspection upon receipt at one of our facilities and credit will be allowed only if material as received is in new-unused condition. Credit for return will be reduced from the original selling price or the current published prices (whichever is lower) to cover restocking, refinishing or repackaging charges. Material to be returned with freight prepaid.

Equipment built to Purchaser's specifications will not be accepted for return without written acceptance by the Company and will be restocked at a percent of billing invoice determined by the Marketing Manager.

If return is due to fault of the Company, full credit will be allowed including transportation charges.

12. WARRANTY GUARANTEE

The Purchaser has a reasonable time to ascertain whether the apparatus is as represented. Tests made by the Purchaser shall be made within 60 days from date of shipment. The conditions of such tests shall be mutually agreed upon and the Company shall be notified of and reserves the right to be represented at any test. Attempts to disassemble or repair equipment by the customer will invalidate all intended warranty. There are no warranties after acceptance but the Company will repair or replace F.O.B. factory, any part which under normal and proper use

proves defective in workmanship or material within one year from date of shipment. The correction of such defects by repair or replacement shall constitute fulfillment of all the Company's obligations with respect to the apparatus sold hereunder.

With respect to goods furnished but not manufactured by Gleason, the warranty obligations of Gleason shall in all respects conform and be limited to the warranty extended to Gleason by the supplier.

THE FOREGOING WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES OF QUALITY WHETHER WRITTEN, ORAL, OR IMPLIED, INCLUDING, BUT NOT LIMITED TO ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

13. REPAIR PARTS

When ordering repair parts the customer must provide the serial number and type number of the equipment stamped on the nameplate. The part name and number should be given, when available. Spare parts information will be furnished upon request.

14. REPLACEMENT EQUIPMENT

When ordering complete equipment for replacement purposes, the customer should supply the serial number and type number of the original equipment.

15. TAXES

Any manufacturer's tax, use tax, sales tax, or tax or duty of any nature whatsoever, which may be assessed against this order, shall be added to the price quoted or invoiced and shall be paid by the purchaser.

Purchaser agrees to pay or reimburse any such taxes which the Company or its subcontractors or suppliers are required to pay, or provide at the time the order is submitted an exemption certificate or other document acceptable to the authority imposing the same.

16. GENERAL

Any assignment of an order, or any right hereunder, by the purchaser without written consent of the seller shall be void.

The provision of any contract resulting from an order is for the benefit of the parties thereto and not for any other reason.

No waiver, alteration, or modification of any of the provisions hereof shall be binding unless in writing and signed by a duly authorized representative of the seller.

Seller hereby objects to any conflicting term and condition contained in any purchase order or other document submitted by buyer.

17. GOVERNING LAW

Acceptance of orders shall be construed under and governed by the law of the state of Wisconsin as if entered into and fully performed therein.

